

start your success story with

MARY KAY

3 FORMS OF INCOME

Sales

50% Commission at
Beauty Experiences,
Reorders, Online &
On-the-go

Career Car

Career Car with insurance
or
Cash Compensation

Team Build

4% - 36% commission
a.k.a. "Love Checks"
no glass ceiling



CHEVY TRAX
or \$425/mo.

CHEVY EQUINOX
or \$525/mo.

PINK CADILLAC
or \$925/mo.

PINK ESCALADE
or \$1,500/mo.

WHAT ARE THE PERKS?

FINANCIAL

- Average part-time consultant can make \$4 - \$30K/year
- Full-Time Directors can generate \$3K - \$20K/month
- Average NSD is an official Mary Kay Millionaire
- Family Security Program provides income after 65 as NSD
- Tax deductions for business supplies, car mileage, travel
- U.S. tax laws benefit business owners

FREEDOM + FLEXIBILITY

- A home business makes a great PLAN B
- Enjoy flexible working hours
- Enjoy the freedom of being your own boss
- Transform your life and reach your dreams
- Increase your influence and finances
- Write your own paycheck

FORMATION

- God 1st, Family 2nd, and Career 3rd
- Mary Kay's mission - Enriching Women's Lives
- The Golden Rule way of life
- Become the best version of yourself
- Gain people and business skills
- Positively impact others + your community
- Discovering what 'more' God created you for

FUN + FRIENDS + FRILLS

- No quotas/territories puts the focus on relationship building
- Weekly recognition fills your cup and fuels your dream
- Earn while you learn weekly @training studio with your guests
- Travel to fun inspirational, tax deductible Mary Kay events
- Be a part of a team and fall in love with creating wins
- Friends are always fun, especially with no drama-mamas
- Diamonds, 5-star luxury trips, cash and other prizes await

YEARLY SALES ESTIMATES

Average beauty experience with approximately:
4 guests | \$100 per guest | \$400+in total sales
Average Reorders Per Customer Annually = \$200

1 SHOW PER WEEK (2 - 4 HOURS)

1 show @ \$400 weekly sales x 50 weeks = \$20,000/yr
200 customers x \$200 reorders = \$40,000/yr
= \$60,000/yr
50% Profit = \$30,000/yr

3 SHOWS PER WEEK (6 - 12 HOURS)

3 shows @ \$400 weekly sales x 50 weeks = \$60,000/yr
600 customers x \$200 reorders = \$120,000/yr
= \$180,000/yr
50% Profit = \$90,000/yr

5 SHOWS PER WEEK (10 - 20 HOURS)

5 shows @ \$400 weekly sales x 50 weeks = \$100,000/yr
1,000 customers x \$200 reorders = \$200,000/yr
= \$300,000/yr
50% Profit = \$150,000/yr

125
FOR YOUR
PROSTART

PROSTART KIT



\$400+
RETAIL
PRODUCTS
+ WEBSITE
SAMPLES &
BIZ TOOLS

A LIFE WITH MORE CHOICES IS ONE STEP AWAY! THANK YOU FOR YOUR TIME & FEEDBACK!